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Implenia | Annual Report 2017



# Implenia®

Annual Report 2017

## IMPLENIA AT A GLANCE

Implenia plans and builds for life. With pleasure.

**3,859**

Revenue, CHF m

**174**

EBITDA, CHF m

**9,710**

Employees

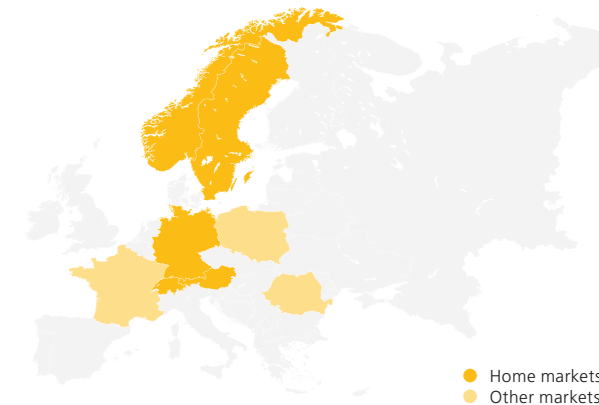
**1,217**

Market capitalisation, CHF m

**5**

Home markets

Switzerland  
Germany  
Austria  
Norway  
Sweden



**G4**

Fourth Sustainability Report to be published in August 2018 in line with GRI standards



400 environmental training courses on noise, dust and machinery carried out



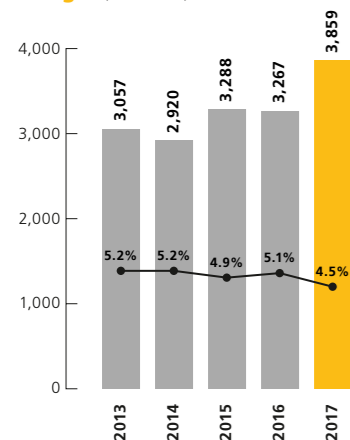
96% customer satisfaction



53 major projects with sustainability labels underway

## KEY FIGURES

### Consolidated revenue and EBITDA margin (in CHF m)



### Consolidated key figures

	2017	2016	Δ	Δ like for like <sup>2</sup>
	CHF 1,000	CHF 1,000		
<b>Consolidated revenue</b>	<b>3,859,478</b>	3,266,986	18.1%	17.3%
EBIT Business Units excl. PPA <sup>1</sup>	<b>103,195</b>	114,111	(9.6%)	(9.2%)
EBIT Business Units <sup>1</sup>	<b>65,474</b>	102,282	(36.0%)	(34.9%)
Operating income	<b>63,591</b>	97,907	(35.0%)	(33.9%)
Consolidated profit excl. PPA	<b>65,438</b>	72,733	(10.0%)	(9.3%)
Consolidated profit	<b>39,033</b>	64,453	(39.4%)	(37.8%)
<b>EBITDA</b>	<b>173,835</b>	166,184	4.6%	4.6%
<b>in % of consolidated revenue</b>	<b>4.5%</b>	5.1%		
Free cash flow	<b>162,535</b>	27,942	481.7%	483.5%
Net cash position (as at 31.12.)	<b>488,513</b>	376,297	29.8%	25.8%
Equity (as at 31.12.)	<b>654,909</b>	665,506	(1.6%)	(2.6%)
Order book (as at 31.12.)	<b>6,043,261</b>	5,171,795	16.9%	13.3%
Production output	<b>3,926,727</b>	3,320,418	18.3%	17.3%
Workforce (FTE; as at 31.12.)	<b>9,342</b>	7,976	17.1%	

<sup>1</sup> Prior year restated, see page 232, note 5

<sup>2</sup> Foreign currency adjusted

## THE YEAR IN BRIEF

### Implenia puts in impressive second-half performance

After a challenging start to the year, Implenia produced a strong performance in the second half. EBITDA, the most important benchmark for operational performance, reached a new record high. Business Unit EBIT (excl. PPA) exceeded the forecast we made at mid-year. All segments made a positive contribution to profit. The order backlog remains at a record level. The Group has also invested further in digitalisation and operational excellence. Implenia will continue to press ahead with its digital transformation in future. Due to good strategic positioning, broad-based technical and organisational capabilities, an improved market position in Germany and robust markets, Implenia is optimistic about the future.



### Implenia Online Annual Report 2017

If you would like to be able to look up all of Implenia's latest figures and information at any time, you can. Implenia's 2017 Annual Report is also available online in German, English and French. HTML-based and optimised for any device, including laptops, tablets and smartphones. Whether you're on the road or in the office, you can just click and read.

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